What have we learned from applying construction contracts in a world they weren’t drafted for?

In the early months of 2020, COVID-19 was, for the most part, considered to be a global supply chain problem. Contractors who considered themselves exposed might ask for an extension of time for such impacts.

By April, project owners and contractors in some states in Australia were grappling with the removal of the limitation on working days under development consent conditions to facilitate COVID-safe working conditions by enabling work to potentially be spread across all seven days of the week. Depending on how work hours and days were mandated in the contract, the result was different. As it was, labour rates meant that not many took advantage of the potential for site work on Sundays in any event.

COVID-safe working and proximity to a state border (where contractors got an early taste of labour supply problems as their workers couldn’t get to the site) caused delays not anticipated in contracts entered into before April 2020. So at the same time as the insurance industry was grappling with what the pandemic meant under their contracts and the situation deteriorated, project participants were struggling with how these sorts of issues should be addressed.

What was treated as a supply chain risk in early 2020 subsequently became recognised as a whole of project risk and the approaches to ameliorate or allocate the risk varied significantly. Everything from an extension of time without cost to an extension of time with cost to a full COVID-impact protocol emerged as options. However, project owners were in the main reluctant to wholly accept delay costs arising from COVID-19.

This didn’t stop once the industry reopened. Parties on projects were left to grapple with both supply chain and labour supply problems causing delays to the works. This impact was difficult to assess and, depending on how COVID-19 had been catered for in the contract, the entitlements were not always clear.
Reflecting on many COVID-impacted projects, the contracts where COVID-19 was shoe-horned into the existing contract frameworks (for example, as a qualifying cause) or not at all, presented a new difficulty as contractors who were severely exposed pushed boundaries in making claims, creating a lot of work as well as a lot of ill-feeling.

Furthermore, as much of the industry operates on traditional adversarial contracts that leave it entirely to the contractor to solve problems of program and completion, it was difficult to open a dialogue on how the impact could be ameliorated. As a result, many project owners found themselves frustrated, with their stakeholders asking questions but having no ability to be involved in any solutions on site.

Questions are often asked if we can contract for projects in a better way. The reality of the adversarial contracting models showed itself well and truly in recent months as anxious project owners were faced with inflexible consequences and shut out of solutions. Those however who had treated COVID-19 as a new and unique risk with a collaborative model for managing the risk had a better experience. This begs the question – was it just the novelty of the situation that meant that collaboration worked so well, or is this a sign that a collaborative model improves project outcomes?
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